

To: Interested Parties
From: Ellen Foster, Ossoff Campaign Manager
Date: Wednesday, October 21
Subject: Two Weeks Out, Ossoff Has a Clear Pathway to Victory in November

As we enter the final two weeks of this election, I want to provide our supporters and members of the media with the latest and clearest information on the state of the race between Jon Ossoff and Senator David Perdue. While it is completely accurate to say this race is tied, only Jon Ossoff has a pathway to winning outright in November.

Jon is running a strong and aggressive campaign, reaching out to voters and bringing his anti-corruption message across the state. He has held more than 30 town halls and over 130 events to take questions directly from Georgia voters.

Today, and for the next 12 days, our campaign is completely focused on getting out the vote. We are making sure every eligible voter has the information they need to vote, either early-in-person or on Election Day.

While Mitch McConnell's Senate Leadership Fund has spent more against Jon than any other Democratic challenger in the country, Jon's strong and substantive message, popularity, and historic fundraising have allowed our campaign to withstand a barrage of GOP attacks that could have threatened another candidate.

Meanwhile, our latest polling shows the attacks against Jon are not working and Jon's message continues to grow our coalition. Independent voters are swinging in Jon's direction, while Senator Perdue has maxed out his support from Trump supporters and is steadily losing ground with Independents, closing his window to outright victory on November 3.

Our latest polling

Our latest internal poll, conducted by Fred Yang of Garin Hart Yang Research Group from October 11 to 14, with a 60% white and 30% Black electorate, finds that Jon clears 50% in the two-way with 5% undecided. Jon is trailing Biden by just 1% and still has room to grow. And, mirroring public polling, Jon is beating Perdue among Independents by nearly 20 points.

Ossoff:	50%
Perdue:	45%
Biden:	51%
Trump:	44%

Many observers are ignoring or misunderstanding the role of third-party candidates in Georgia races. In 2018 in Georgia, the third-party candidate earned fewer than 40,000 votes, but they are always inflated in polling ahead of Election Day. We expect much of the third-party vote to move to one of the major party choices, and in an expected electorate of 5 to 6 million we project less than 1% will vote third-party. The three-way vote makes clear that Jon still has room to grow as these third-party voters move to major party candidates.

Ossoff (D):	48%
Perdue (R):	43%

Hazel (L): 6%
Undecided: 3%

Our polling also shows that David Perdue continues to take on water. The more voters know about his stock trading, his position and record on pre-existing conditions, and how he downplayed the virus while lining his own pockets, the less they like him.

Turnout so far

Jon's strong message and massive volunteer organization are helping drive record Democratic turnout in Georgia. In June, [1.2 million voters](#) participated in the Democratic primary — [double the number](#) from 2018. And [250,000](#) more Democrats participated than Republicans. It was the highest Democratic primary turnout ever in the state of Georgia, a testament to the hard work of the thousands of tireless volunteers helping our campaign get out the vote.

And in this general election, Georgia has already seen record-breaking turnout. In 2016, Hillary Clinton only lost Georgia by 200,000 votes. [So far](#), 1.9 million Georgians have cast their ballots, including 760k by mail and 1.1 million early in-person. Communities that overwhelmingly support Democratic candidates in this election are turning out in huge numbers. The rate of African American participation is up 6 points [from this point in 2016](#).

A clear contrast in a changing state

The contrast in this race is emblematic of how the state of Georgia is changing — and voters are noticing. It is safe to say that the ground has shifted significantly under Senator Perdue's feet since he was able to run six years ago on an anti-Obama, anti-ACA message.

- Perdue has been forced off-balance trying to convince voters (to no avail) that he will actually protect people with pre-existing conditions.
- Perdue's profiteering off of the pandemic — while assuring voters they had nothing to worry about — also looms large.

Senator Perdue was recently forced to start running defensive ads to attempt to explain his position on both of these. He has even been forced to spend millions running ads bragging that the authorities have not yet indicted him.

By mocking Senator Kamala Harris' heritage at a Trump rally over the weekend, Perdue further undermined his standing with suburban women and minority voters already disgusted by the divisive and juvenile antics of Donald Trump's GOP.

Since Trump's election in 2016, the state of Georgia has shifted significantly. In 2018, Stacey Abrams only lost her race for governor by 55,000 votes (against the guy overseeing the election), and 800,000 new voters have registered in Georgia since that election. Georgia's new electorate is younger, and more diverse, and ready to see change.

Challenges

Our campaign's greatest challenge in the next 13 days will be Georgia's broken elections system. Last week, while we were inspired by the record turnout among Georgia early voters, it was also clear that the

state government has failed to provide the tools and engage in the planning necessary to competently execute this election.

Last Monday, Secretary of State Raffensperger blamed the widespread long lines on turnout. By Wednesday, he acknowledged that the state was not doing everything they could to make voting accessible, and that technical flaws in the state's implementation of its electronic voting system were the principal driver of massive lines which disenfranchise Georgia voters.

Meanwhile, too many counties with high turnout are still refusing to compensate for the state's failures by expanding voting locations and hours. These failures are unacceptable. We are monitoring the situation closely with our Voter Protection team, and doing everything in our power to ensure that this election is not stolen because of wilful incompetence that undermines the ability of Georgia voters to participate in this election.

Our campaign is squarely focused on providing voters the information they need to exercise their voices.

Conclusion

Jon has a clear and direct pathway to victory after the November 3 ballots are counted. He has significant momentum, huge enthusiasm among Democratic voters, and a strong and growing lead among independents. Meanwhile, Senator Perdue and Donald Trump are maxed out with their support in the state. We fully expect that if the next two weeks go like the last two weeks did then we will see Jon with an outright win next month.